

## GENUINE BENDIX® CORELESS® VALVES

### Stocking and Selling Remanufactured Valves Just Got Easier

#### Eliminate Core Bank Hassles

When you stock remanufactured valves through the Bendix® Coreless® Valves program, you can finally eliminate the hassle and cost associated with core returns. There's no more core debit surprises, no more worries about charges for late returns, no more sorting and tracking cores by classes or groups, and no more lengthy paperwork to complete. Returning a core is now completely optional, and penalties for un-returned cores have been eliminated under this program. And for even more convenience, if you do elect to return cores via our Coreless® valves program, we will pay you for every pound of Bendix material returned.

#### Expanded Product Line Coverage

The Coreless® valves program gives you virtually 100% coverage of the Bendix remanufactured valve line. Forget about carrying remanufactured valves with core obligation as part of your regular inventory. With expanded product coverage, it has never been easier to make the jump to Coreless.

#### Competitively Priced

Genuine Bendix remanufactured valves give you the best of both worlds, providing a high quality product at a highly competitive price, helping you grow your business.

#### Ensure Genuine Bendix Quality

Your customers trust you to sell them the best. With the Bendix® Coreless® valves program, you can. You can be confident that you are selling genuine Bendix remanufactured valves crafted to today's highest engineering standards, including the latest design changes. Genuine Bendix is the industry standard valve system chosen by leading OE manufacturers throughout North America. If it's good enough for their engineers, why would you want to sell your customers anything less?



Bendix® E-6™ brake valve



Bendix® R-12™ relay valve



Bendix® PP-1™ control valve



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Inferior workmanship and substandard parts can reduce brake performance and increase the likelihood of component failure and costly breakdowns for your customers. A knockoff hasn't been built or tested like genuine Bendix. Plus we provide powerful warranties, and we stand behind them. And we offer you and your customers dedicated in-field sales and service along with a knowledgeable tech team phone line whenever and wherever you need us.

Brakes are not the place to cut corners. In fact, one knock off valve can knock your customer's brake system completely off spec. You can eliminate the potential for uneven brake wear, poor brake balance and excessive leakage when you carry dependable, reliable and economically priced remanufactured valves directly from Bendix.

### Earn Cash Credit for Cores

We know core returns are inconvenient and time consuming. So as a part of our Coreless® valves program, we will buy back your Bendix valve cores by the pound (currently \$1/pound) for immediate credit to your account.

Any Bendix core returned through the Bendix® Coreless® valves program will help meet the standard 500-pound, pre-paid return minimum.

If you currently have a debit with your core bank, you will still need to return cores according to the current return policy. If you have a credit with your core bank, you can buy product as remanufactured, but return the core and apply the cash credit. It's that easy.

Under the Bendix® Coreless® valves buy-back program, a credit will be issued to your account. No checks will be issued directly and no core bank credit will be given for valve cores returned. The program is completely separate from core bank activity, offering a fast, easy alternative to oftentimes cumbersome and costly core banks. See your most recent policy bulletin for complete program details.

### Carry the best. Sell the best. Genuine Bendix Coreless Valves.

**For all the details about genuine Bendix Coreless® valves, the program that works hard for you, talk to your Bendix Account Manager, call 1-800-AIR-BRAKE, or visit [www.bendix.com](http://www.bendix.com) today.**

FEATURES	BENEFITS
Includes virtually 100% of Bendix® RX valve line	<ul style="list-style-type: none"><li>• The coreless line is a complete line, simplifying inventory requirements while reducing overall program administration</li></ul>
Competitive Prices	<ul style="list-style-type: none"><li>• Provides the ability to leverage price to increase sales and grow your business</li></ul>
No More Core Charge	<ul style="list-style-type: none"><li>• Reduced administration and paperwork, making it easier to do business with Bendix, as well as your customers</li></ul>
Return Cores for \$1 per pound	<ul style="list-style-type: none"><li>• Lower your acquisition costs</li><li>• Receive credit for returning Bendix cores</li><li>• Help meet the standard 500-pound, pre-paid return minimum</li></ul>
Genuine Bendix product	<ul style="list-style-type: none"><li>• Peace of mind knowing you are promoting the best valves in the industry</li><li>• Standard Bendix RX warranty coverage and technical support</li></ul>